

# Laser Fast Technology

## Seven-Year Financial Projection

13-Aug-05

	2006	2007	2008	2009	2010	2011	2012
<b>Total Net Revenue</b>	367,453,561	370,007,363	372,578,914	375,168,337	377,775,757	380,401,299	383,045,088
<b>Cost of Goods Sold</b>	225,983,940	227,554,528	229,136,032	230,728,528	232,332,091	233,946,799	235,572,729
<b>Gross Margin</b>	141,469,621	142,452,835	143,442,882	144,439,810	145,443,667	146,454,500	147,472,359
<b>Expenses</b>							
Advertising	47,769,463	48,101,457	48,435,759	48,772,384	49,111,348	49,452,669	49,796,361
Maintenance	6,350,000	5,256,000	4,250,000	4,500,000	4,600,000	4,750,000	5,600,000
Rent	1,250,000	1,375,000	1,512,500	1,663,750	1,830,125	2,013,138	2,214,451
Salaries	80,839,783	81,401,620	81,967,361	82,537,034	83,110,667	83,688,286	84,269,919
Supplies	5,511,803	5,550,110	5,588,684	5,627,525	5,666,636	5,706,019	5,745,676
<b>Total Expenses</b>	141,721,050	141,684,187	141,754,304	143,100,693	144,318,776	145,610,112	147,626,408
<b>Operating Income</b>	(251,429)	768,647	1,688,578	1,339,117	1,124,890	844,388	(154,049)
Income Taxes	0	307,459	675,431	535,647	449,956	337,755	0
<b>Net Income</b>	(251,429)	461,188	1,013,147	803,470	674,934	506,633	(154,049)

### Assumptions

Units Sold in Year 2005	14,818,619
Unit Cost	\$15.25
Annual Sales Growth	2.75%
Annual Price Decrease	2.00%
Margin	38.50%

Your Name  
CGS1570W  
Lab 3-1  
8/13/2005  
Ms. Lemley